

Territory Sales Representative - Houston, TX

ABC Solutions is a nationally respected and industry leader in the retail distribution business. We are experiencing tremendous growth and are expanding into the Houston market. We have opportunities in Houston for dedicated, enthusiastic outside sales reps who are interested in an unlimited income potential. Our positions are 100% commission with high level earning potential. Average earnings are \$80 - \$100k nationwide and our top performers exceed \$200k!

Here's why top candidates choose ABC Solutions!

- Full training is provided our top managers and trainers. We teach you every step of the business
- We provide a defined territory and leads for every market.
- Very high closing rate because we are providing significant funds for our programs
- Fun environment working with sports teams, music programs and school organizations
- Annual travel incentive trip to locations like Aruba, Cancun, St. Thomas, Turks and Caicos
- Lifetime achievement awards of Dinners, Cash, Travel, etc.

Opportunity for advancement to management level positions

This exciting opportunity is for a highly entrepreneurial, honest, and driven individual who is customer service focused and wants to manage their own business. You will be able to demonstrate strong communication, presentation and selling skills as you respond to the unique needs of each program. Are you are tired of the same old jobs and are motivated to achieve your goals and dreams in a new and exciting career, we want to talk to you. Please check out what others are saying about ABC Solutions opportunity on our website,

www.abcsolutions.com

Job Requirements

As our territory sales representative, you will be spending time with retail managers helping them solve their distribution needs.

- Ability to create self-generated leads and obtain referrals from satisfied retail managers
- Attend weekly motivational and training calls and video conferences
- Attend a 3 day training event at corporate headquarters

As our territory sales representative, you should have a background in providing quality customer service necessary to succeed at this position.

- Sales experience is required
- Must be ambitious, driven and results oriented
- Flexible schedule available
- Ability to accommodate schedules of retail customers

If you're interested in learning more about this position, contact: Joe Smith, Recruiting Manager, ABC Solutions: 555-444-6666 or joesmith@abcsolutions.com